

Geberit Key Figures

		2005	2004
Sales	MCHF	1,922.9	1,906.8
Change on previous year	%	+0.8	+35.8
Operating profit (EBIT)	MCHF	366.9	305.5
Margin	%	19.1	16.0
Net income	MCHF	262.5	194.4
Margin	%	13.7	10.2
Operating cashflow (EBITDA)	MCHF	455.9	453.4
Margin	%	23.7	23.8
Net cashflow	MCHF	366.6	351.7
Margin	%	19.1	18.4
Finance costs, net	MCHF	(17.2)	(30.0)
Research and development expenses	MCHF	43.5	43.4
In % of sales	%	2.3	2.3
Earnings per share	CHF	64.09	47.32
Earnings per share – adjusted*	CHF	64.72	60.37
Capital expenditure	MCHF	79.5	87.8
Number of employees	31.12.	5,162	5,516
Annual average		5,237	5,469
Sales per employee	TCHF	367.2	348.7
		31.12.2005	31.12.2004
Total assets	MCHF	1,946.6	1,937.1
Cash and cash equivalents	MCHF	180.0	81.6
Net working capital	MCHF	120.8	130.9
Property, plant and equipment	MCHF	528.3	538.8
Goodwill and intangible assets	MCHF	812.4	878.8
Corporate debt	MCHF	393.4	535.3
Equity	MCHF	958.0	816.8
Equity ratio	%	49.2	42.2
Gearing	%	22.3	55.5

Note: 2005 and 2004 figures have been restated in accordance with IAS 1 (Minorities), IFRS 2 (Participation plans) and IAS 19 (Employee Benefits). Figures for 2003 and before have not been restated.

* Adjusted for amortization of goodwill until 2001 and until 2000 adjusted for amortization of goodwill and amortization of intangibles from the Leveraged-buyout in 1997.

2003	2002	2001	2000	1999	1998
1,403.9	1,273.0	1,165.1	1,208.5	1,190.7	1,032.2
+10.3	+9.3	-3.6	+1.5	+15.4	+7.9
206.4	186.3	157.1	189.7	176.4	140.4
14.7	14.6	13.5	15.7	14.8	13.6
147.0	118.1	92.1	104.4	54.3	37.4
10.5	9.3	7.9	8.6	4.6	3.6
329.8	295.7	261.7	297.5	303.5	255.7
23.5	23.2	22.5	24.6	25.5	24.8
271.3	247.1	206.8	207.5	186.4	152.1
19.3	19.4	17.7	17.2	15.7	14.7
(23.4)	(23.0)	(29.1)	(37.4)	(37.9)	(59.4)
35.7	30.1	34.1	30.5	29.1	28.8
2.5	2.4	2.9	2.5	2.4	2.7
36.31	29.22	23.00	25.72	13.29	8.06
43.74	36.42	30.14	35.16	32.84	33.70
69.8	59.6	76.6	66.9	78.1	67.5
4,412	4,436	4,144	4,240	4,309	3,788
4,419	4,307	4,189	4,267	4,258	3,822
317.7	295.6	278.1	283.2	279.6	270.1
31.12.2003	31.12.2002	31.12.2001	31.12.2000	31.12.1999	31.12.1998
1,507.8	1,500.2	1,445.1	1,444.7	1,546.2	1,468.6
181.3	137.5	101.5	64.4	126.3	99.0
77.6	85.0	86.4	96.4	72.1	59.8
490.9	492.0	492.3	490.7	516.9	456.2
469.7	510.3	512.0	546.3	581.0	618.6
297.2	432.0	505.3	560.1	642.8	801.7
739.0	630.2	546.8	492.5	492.2	274.3
49.0	42.0	37.8	34.1	31.8	18.7
15.7	46.7	73.8	100.6	104.9	256.2